# <u>Survey от IC 1 worкріасеs</u> (2001)

# **1** Description of business or business group (this survey is for individual businesses)

Name of business or group	business		
Address of main office or headqua rters Prefecture co (Note 1)	ode		
Department/division, and name of person fil this survey (contact pers	ling out	Telephone number	r ()
(Note 1) For the prefect refer to the separate bo		gory of business code, please his Questionnaire".	Category of business code (Note 1)

\*This section must be completed.

Classification management organization	n of	Pleas	Please circle the number of the applicable item.												
Number		1	2	3	4	5	6								
E		Business corporation	Limited- liability company Joint-stock company Limited partnership Mutual company	Other corporation (financial group, aggregate corporation, medical corporation or cooperative corporation))	Non- corporate group (Note 3)	Private enterprise	School (Note 4) (University, college, junior college, vocational school or miscellaneou s school)								
			ers to a nonjuri f a university p												
(Note 4) For an attached hospital of a university please select "Other corporation".Description of management organizationAmount of capital and investment (million yen) (Note (Note 6)Annual income (million yen) (Note 6)Total number employees (personation)															
FY 2000															

For Notes 5 through 7, and any subsequently noted survey items, please refer to the separate booklet "Filling Out this Questionnaire".

It is possible that we may need to contact you in the future in reference to this survey. We ask that you please make a copy of this questionnaire before submitting it and store it for safekeeping.

## Please list item by item overhead expenditure used for information processing. The period is one year, from April 1, 2000 until March 31, 2001.

Expense	Item	Amoun	t (10000	yen)		
classification					•	
Hardware- related	Expense due to depreciation (in the case of purchasing)				1	
expenses (Note 1)	Amount of lease/rental expenses for 12 months (April 1, 2000~March 31, 2001) (Note 2)					
	Installation cost, others (Note 3) Maintenance (Note 4)					
Software-	Software purchase expenses (Note 5)		÷ •			
related expenses	Software use expenses 1(rental/lease expenses) (Note 2)				1	
	Software use expenses 2 (ASP) (Note 6) Software creation commission charges (Note 7)					
	In-house software development expenses	ł				
Service- related	Data creation/entry expenses (data entry commission charges), etc. (Note 8)				I I	
expenses	Information processing fees for commissioning work to external computer systems (online) (Note 9)					
	Same as the above (offline) (Note 10)	1	1		i	-
	Consultation fees for planning and design of computer systems (Note 11)					
	Education and training fees for general employees (Note 12)				I	
	Education and training fees for information processing personnel (Note 13)				I	
	External personnel expenses (Note 14) Other service expenses (Note 15)	1				1
Communicati	Communications line use fees				-	
ons-related expenses	Network access and use fees				   	
Personnel	In-house information processing specialist (full-time)					1
expenses	personnel expenses (Note 16)		· ·	<u> </u>	<u> </u>	
Other expense Total	s (Note 17)					

For rental/lease expenses, please make an entry under "Total amount of rental and lease expenses." (April 1, 2000~March 31, 2001)

In the case that the responding company cannot differentiate between the company's total expenditure for **information procession services** and **software business**, please list item by item the **total expenditure**.

#### 2 - 2 Estimate of Future ICT-Related Overhead Costs

Please enter the <u>budgeted amount for overhead expenditure related to information processing</u> for FY 2001 (total amount), and the <u>estimated amount of overhead expenditure related to</u> <u>information processing</u> for FY 2002 (total amount). Please breakdown the budgeted amount and estimated amount into component percentages for "hardware-related", "software-related", "service-related" and "other".

In accordance with the **component breakdown classification** and the **expenditure amount related to information processing**, please include the amounts falling under the expense classifications of "communications-related expenses", "personnel expenses" (in-house personnel) and "other expenses" in the above question 2-1 under the breakdown component "other".

Total Amount of Expenditure Related to									Component breakdown (%) (Note 2)												
Information Processing (unit: 10,000 yen) (Note 3)					Hardware- related		Software- related			Service- related			Other			Tota l					
1. Budgeted amount for 2001 (April 2001~March 2002)	FY 1, 31,						       				- - - - - - - - -			 					 	1 1 1 1 1 1 1 1 1 1 1 1	
2. Estimated amount for 2002 (April 2002~March 2003)	FY 1, 31,													                 							

#### 3 ICT-Related Personnel

Please make entries for the number of general employees, information processing employees, etc.

Type of general employee/information procession	General en	nployees	Information procession employees							
employee	Computer users (Note 2)	Comput er manage	Progra mmers (Note 4)	mmers (Note 5)		System planner s/mana				
In-house/external		rs (Note 3)			rs (Note 6)	gers (Note 7) (person )				
In-house information system users (Note 8) (Actual number of employees as of March 31, 2001, Note 1)										
Employees dispatched from outside the company (Actual number of employees as of March 31, 2001, Note 1)										

#### 4 Number of Computers by Type of Installation

Please make an entry for the number of computers you have by type of installation.

Type of holding	Purchased	Rental/lease					
Type of computer	(unit)	(unit)					
Mainframe (including work station servers, super computers, and office computers, etc.) (Note 1)							
Work station client (Note 2)							
Personal computer (Note 3)							
Portable network terminal (Note 4)							

5 - 1 Situation of Network Use Please circle the applicable number regarding your active network situation. (select all that apply)

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5 - 2 Sit	uation of the Internet Use
For those using th	e Internet.

Network type	Numbe r
Department LAN (Note 1)	1
Backbone LAN (Note 2)	2
WAN (Wide Area Network) (Note 3)	3
Company network (Note 4)	4
Internet (Note 5)	5

Number of e-mail accounts (Note 1)		
Number of registered domains (Note 2)		

•For those not using the Internet. Do you plan to get connected to the Internet within the coming year?

Yes	No	

### 6 Use of Telecommunications Lines Connected to Computer Systems, by Type Fill in the cost and capacity of the telecommunications lines connected to your computer system, by type.

Cost and	Dial	ng lines	Special-	use lines	Privately installed lines				
capacity	Communicatio	Capacity	Communicatio	Capacity	Communicatio	Capacity			
Type of lines	ns cost (Not	e (Mbps) (Note	ns cost (Note 1	(Mbps) (Note	ns cost (Note 1	(Mbps) (Note			
	1)	2)	(\10,000/mont	2)	(\10,000/mont	2)			
	(\10,000/mont		h)		h)				
	h)								
Telephone									
lines									
ISDN									
DSL									
CATV									
Other lines									

# Please circle the appropriate answers concerning the state of use and development of the information systems you are currently using, and the prospects for the year ahead, by business application.

	Networks				Software			Hardware			Outsourcing sites			the co	ects for oming ear
Type of information system		External networks (Note 1)	Internal networks (											Plans to devel op/int roduc e netw orks	Plans to devel op/int roduc e softw are
Business application of the information system	Internet	(Note 1)	(Note 2)	ASP service (Note 3)	Package software (Note	Commissioned development (Note 5)	Development by own company (Note 6)	Mainframes (Note 7)	Work stations (Note 8)	Personal computers(Note 9)	Computer manufacturer(Note 10)	Company affiliated with own company (Note 11)	Others (Note 12)	Circle the business areas where you have	Circle the business areas where you have
Production, inventory control (raw materials, parts)															
Sales, inventory control (products, commercial products) Distribution control Accounting, financial control Salaries, personnel, labor control															
Technical information control Client information control, sales support Decision-making support															
Order control, product control Business dealings and settlement After-service															
Other															

8 - 1 Use of Information Systems for E-Commerce

Please circle the business operations below in which you are using e-commerce (EC) (Note 1). Here EC refers to all commercial dealings which take place electronically through computer networks. BtoB refers to EC between corporations, and includes BtoG (EC with government), while BtoC refers to EC with general consumers.

while bloc refers to EC with general consumers.												
	Purchase/Obtain			Production/Sales							Information Control	
	Advertising	business dealings control	Business dealings/settle ment	Advertising	Orders, business dealings control	Business dealings/settle ment	Production, inventory control	Sales, inven- tory control	Distribution control	After-service	Client information control	Techni cal information control
BtoB												
BtoC												

(Note1) An *electronic commerce* is the sale or purchase of goods or services, whether between businesses, households, individuals, governments, and other public or private organizations, conducted over *computer—mediated* networks. The goods and services are ordered over those network , but the payment and the ultimate delivery of the goods or services

#### 8 - 2 Volume of transaction by e-commerce

Please fill in the form below regarding your company's EC in FY 2000. "Resulting from the Internet" refers to the total amount of money that arose through use of the Internet, out of the total EC turnover. Accordingly, here this does not include orders received or made via special lines such as VAN and WAN. If you do not know the exact amount of EC-related turnover, please fill in the approximate figures. The product item code is recorded at the end of each item to be filled in.

	a in. EC Defined Broadly/EC Defined	Narro	owly	Product Item Code and EC Amount EC Turnover (Note1) Internet Transaction (Note2)					
Туре	of EC and Total EC-Related An	nount	of Money						
				Trillion Billion Million	Trillion Billion Million				
B Pur	EC purchase amount Trillion Billion	Top	EC turnover	Million \	Million \				
B to Purchase	Million \		Total business turnover						
В			m code						
B to	EC purchase amount Trillion Billion Million	Top	EC turnover	Million \	Million \				
B Sales	Million \		Total business turnover						
		Ite	m code						
		Second	EC turnover	Λ					
		nd	Total business turnover						
		Ite	m code						
		Third	EC turnover	Υ					
			Total business turnover						
			m code						
B to C Sales	EC purchase amount Trillion Billion Million	Top	EC turnover	Million \	Million \				
	Million \		Total business turnover						
		Ite	m code						
		Second	EC turnover	Λ					
		nd	Total business turnover	Λ					
			m code						
		Third	EC turnover	Λ					
		d	Total business turnover						
		Ite	m code						

(Note2) An **Internet transaction** is the sale or purchase of goods or services, whether between businesses, households, individuals, governments, and other public or private organizations, conducted over **Internet-protocol** networks. The goods and services are ordered over those network , but the payment and the ultimate delivery of the